

CLPS 0700: Social Psychology

Spring 2013

Tues-Th, 1:00-2:20pm

Solomon 101 (DeCiccio Auditorium)

Professor: [Fiery Cushman](#)

Office hours: Wed. 2-4pm ([book a 20min slot here](#) -- note, you must be logged in to your brown gmail account)

Office: 334 Metcalf

Examines the theories, findings, and methods of social psychology. Topics include: social cognition (person perception, attitudes), social influence (cultural sources of attitudes, conformity), and social relations (aggression, altruism, prejudice). Students become better informed consumers of empirical research and acquire a new framework for interpreting social behavior. Applications to historic and current events.

Graduate TAs:

[Jeff Cockburn](#)

[Ryo Kung Lee](#)

[Ryan Miller](#)

[Xuan Zhao](#)

Undergraduate TAs:

[Laurel Mattos](#)

[Adam Morris](#)

Marion Nammack

Marie Tanaka

Requirements

1. There will be a midterm exam counting for 20% of your grade and a final exam counting for 40%. The final exam will be cumulative, but will emphasize material covered in the final half of the class. The exams each include multiple choice and free response questions, and cover both lecture and text.

2. A research project will count for 35% of your grade. It has three components:(a) A 1,000 word *commentary* (10%) on a project source book (one you choose from the list below) due February 20 by 8pm.(b) A 500 word *project proposal* (5%) due March 21 by 8pm.(c) A 2,000 word *project final report* (20%) due April 24 by 8pm.

Detailed requirements for each component of the project will be posted using the calendar links below.

3. Participation in the [Cognitive, Linguistic and Psychological Sciences Study Pool](#) for 5 hours over the semester (January 26 - April 26) will provide 5% of your grade. An alternative to this assignment is a 5-page paper on a topic in social psychology chosen in consultation with a teaching assistant. Students who choose the alternative assignment must notify [Ryan Miller](#) by February 26.

Readings

Readings are chapters in Gilovich, Keltner, Chen & Nisbett, *Social Psychology, 3rd Ed.* and should be completed before the class for which they are assigned. Please note that the content of the 2nd edition of this textbook differs slightly, and the chapters are organized and numbered differently; you will be best served by sticking to the 3rd edition.

The project source books (get only one!) are: *Influence* by Robert Cialdini, *The Secret Life of Pronouns* by James Pennebaker, *The Evolution of Desire* by David Buss, and *Thinking Fast and Slow* by Daniel Kahneman.

Some copies may be available at the bookstore, but you probably need to order these online.

If your learning needs require accommodation please notify the instructor at the beginning of the course and provide the relevant SEAS documentation.

In order to view lectures slides as a PDF, or as movie with lecture audio, please select the appropriate lecture from the list below. This will take you to the course calendar. Then click on the calendar item associated with that lecture. This will provide you with two links: one to a PDF of the lecture slides, another to a movie of the slides with a synced audio recording of the lecture.

Sections and TAs

There are not mandatory sections for this course; rather, we provide optional section meetings to help you think and talk through the lecture, textbook readings, and assignments. These take two forms:

- Discussion sections are lead by teams of two undergraduate TAs each, and take place each week. Hours and locations [will be posted on the course website](#) and will be held constant over the course of the semester
- TA office hours are lead by graduate TAs. These will be held during the weeks leading up to each major writing assignment: the commentary, the experiment proposal, and the experiment final report. Hours and locations [will be posted on the course website](#), and may vary over the course of the semester.

So, when you want an opportunity to ask questions about lecture and textbook material, or want to discuss that material to keep on top of your studies, make a point of going to the discussion sections hosted by undergraduate TAs. And, if you have questions or need help on specific course assignments, look out for office hours held by graduate TAs.

Course Reseve Materials	12am
1. Introduction	1pm to 2:20pm
2. Levels of Analysis (Ch. 1)	1pm to 2:20pm
3. Methods (Ch. 2)	1pm to 2:20pm
4. Emotion (Ch. 6)	1pm to 2:20pm
5. Automatic Cognition	1pm to 2:20pm
6. Controlled Cognition (Ch. 4)	1pm to 2:20pm
7. Willpower	1pm to 2:20pm
Commentary Due	due by 8pm
8. Self Perception (Ch. 7)	1pm to 2:20pm
9. Cognitive Dissonance	1pm to 2:20pm
10. Attribution (Ch. 5)	1pm to 2:20pm
11. Theory of Mind	1pm to 2:20pm
Midterm Review Session	1pm to 2:20pm
Midterm	due by 1pm
12. Self-Awareness (Ch. 3)	1pm to 2:20pm
13. Attraction & Intimate Relationships (Ch. 10)	1pm to 2:20pm
14. Crowds (Ch. 12)	1pm to 2:20pm
Project Proposal Due	due by 8pm
15. Social Influence (Ch. 8 & 9)	1pm to 2:20pm
16. Social & Cultural Evolution (Ch. 14)	1pm to 2:20pm
17. Prejudice & Stereotyping (Ch. 11)	1pm to 2:20pm
18. Social Development	1pm to 2:20pm
19. Moral Universals (Ch. 13)	1pm to 2:20pm
20. Moral Diversity	1pm to 2:20pm
Final Exam Review Session	1pm to 2:20pm
Project Final Report Due	due by 8pm
21. Conclusion	1pm to 2:20pm
Study pool or 5 page paper	due by 5pm
Final Exam	due by 2pm